

Profit & Loss Statement

6/30/03 Through 7/1/04

Category Description	6/30/03- 7/1/04
INCOME	
Allied Member Dues	6,000.00
Annual Meeting Registration	2,640.00
Annual Meeting Sponsorship	7,500.00
Interest Inc	176.60
Member Dues Income	21,000.00
Pow Wow Sponsorship Income	3,000.00
_Divinc	416.05
TOTAL INCOME	40,732.65
EXPENSES	
Administrative Fee	12,500.00
Annual Meeting Expense	5,753.13
Bank Charge	81.23
CDME Scholarship	1,250.00
Legal-Prof Fees	432.20
Licenses and Permits	15.00
Meeting Expense	821.21
Office	389.86
Postage and Delivery	137.25
Printing and Reproduction	601.20
Public Relations-Jefferson City	1,615.01
Scholarship	1,500.00
Web-site	2,132.98
TOTAL EXPENSES	27,229.07
TOTAL INCOME - EXPENSES	13,503.58

Here is the current P+L for MACVB - not reflected is the \$8,700 we will owe for the PMOU program and the bill on the annual mtg. from the hotel.

Note: In the past year we have offered a \$250 scholarship per bureau to offset registration costs at IACVB's Annual Mtg. in KC, offered \$250 scholarship, per bureau, for CDME Sports Marketing Course, & are purchasing \$300 worth of PMOU programming for each bureau. Pretty good ROI!